






| POLYCOM | | | | | |
|----------------------------|---|---|---|---|---|
| FEATURES |  |  |  |  |  |
| | Polycom SoundPoint IP 501 | Polycom SoundPoint IP 550 | Polycom Soundpoint IP 601 | Polycom SoundPoint IP 650 | Polycom SoundStation IP 4000 |
| Ideal User | Good speakerphone; for high volume user; affordable | Good speakerphone; for high volume user; new HD voice technology | Good speakerphone; great for receptionist | Good speakerphone; great for receptionist; HD voice technology | Perfect for conference rooms; excellent speakerphone |
| Prices | \$ 199.99 \$164.99 | \$ 279.99 \$219.99 | \$ 299.99 \$239.99 | \$ 359.99 \$299.99 | \$ 779.99 \$749.99 |
| Line appearances | 3 | 4 | 6 | 6 | 4 |
| Full Duplex Speakerphone | Yes | Yes | Yes | Yes | Yes |
| Headsets/Handsets | Yes | Yes | Yes | Yes | Yes |
| Power over Ethernet | Yes | Yes | Yes | Yes | Yes |
| Backlit LCD Display | Yes | Yes | Yes | Yes | Yes |
| Integrated Ethernet Switch | Yes | Yes | Yes | Yes | Yes |
| Distinctive Ring | Yes | Yes | Yes | Yes | Yes |
| Cordless Option | No | No | No | No | No |
| Programmable Speed Dial | Yes | Yes | Yes | Yes | Yes |

ABOUT POLYCOM

Polycom is the only company today delivering end-to-end, rich media collaborative applications for voice, video, data and the Web from desktop and mobile personal systems to room systems to the network core. We are the industry leader in unified collaboration solutions. Our vision is to enable people to connect anytime, anyplace and with any device in a virtual experience as natural as being there.




Polycom delivers business value by cutting costs, simplifying system management, and fostering real time collaboration. As a result of this easier, more lifelike collaboration, people are more innovative, efficient and productive, make better decisions, enjoy enhanced relationships and greater satisfaction with their jobs -- enabling organizations to be more agile, innovative and therefore globally competitive.

Polycom Voice solutions integrate with leading wired and wireless telephony platforms to help businesses work efficiently and effectively. Whether for the desktop, conferencing or mobility, Polycom has a product to match your business requirements.



IP PHONES

LINKSYS

| FEATURES |  |  |  |
|----------------------------|---|---|---|
| | Linksys SPA 941 | Linksys SPA 942 | Linksys SPA 962 |
| Ideal User | Good quality for every-day users; user-friendly and low cost | Good quality for every-day users; user-friendly and low cost | Color screen; user-friendly; great for executives |
| Prices | \$ 129.99 \$99.99 | \$ 159.99 \$124.99 | \$ 234.99 |
| Line appearances | 4 | 4 | 6 |
| Full Duplex Speakerphone | Yes | Yes | Yes |
| Headsets/Handsets | Yes | Yes | Yes |
| Power over Ethernet | No | Yes | Yes |
| Backlit LCD Display | Yes | Yes | Yes |
| Integrated Ethernet Switch | No | Yes | Yes |
| Distinctive Ring | Yes | Yes | Yes |
| Cordless Option | No | No | No |
| Programmable Speed Dial | Yes | Yes | Yes |

ABOUT LINKSYS

Linksys, a division of Cisco Systems, Inc., is the recognized global leader in VoIP, Wireless and Ethernet networking for home, SOHO (Small Office, Home Office) and small business users. Linksys specializes in reliable, easy-to-use, world-class products that are backed with award-winning technical support, setting the standard for excellence in the consumer and small business.

The Linksys SPA941, SPA942 and SPA 962 are functionally powerful yet easy to use business phones featuring comprehensive interoperability and secure mass deployment capability.


Interoperability and SIP Based Feature Set Experienced telephony service network operators recognize that technical acumen coupled with responsive pre and post sales support are critical for a successful deployment. Linksys-Sipura's extensive interoperability track record with VoIP industry infrastructure leaders via standards based and platform specific SIP signaling enable network providers to quickly roll-out competitive, feature rich service offerings.

Carrier-Grade Security, Provisioning and Management Linksys leadership in architecting secure provisioning solutions with detailed performance and troubleshooting features enable network providers to deliver high quality support to their subscribers. The SPAs offer all the key features and capabilities with which service providers can provide customized services to their subscribers.

All the SPAs can be remotely provisioned and supports dynamic, in-service software upgrades. Secure, encryption-based methods for communication, provisioning and servicing saves providers the time, expense and hassle of managing and pre-configuring or re-configuring customer premise equipment (CPE) for deployment.

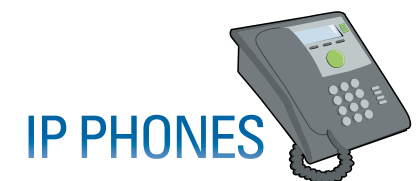


IP PHONES



| AASTRA | |
|----------------------------|---|
| FEATURES |  |
| | Aastra 57i CT |
| Ideal User | Cordless option; perfect for business owners that require added mobility |
| Prices | \$379.99 \$299.99 |
| Line appearances | 6 |
| Full Duplex Speakerphone | Yes |
| Headsets/Handsets | Yes |
| Power over Ethernet | Yes |
| Backlit LCD Display | Yes |
| Integrated Ethernet Switch | No |
| Distinctive Ring | Yes |
| Cordless Option | Yes |
| Programmable Speed Dial | Yes |

ABOUT AASTRA

Aastra develops and delivers innovative, integrated solutions that address the communication needs of businesses – both small and large – around the world. Aastra enables enterprises to communicate and collaborate more efficiently and effectively by offering customers a full range of open standard IP-based and traditional communications networking products including terminals, systems, and applications.

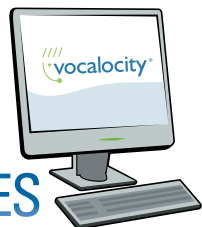


SOFTPHONES

| FEATURES |  |  |
|------------------------|---|---|
| | X-Lite 3.0 | eyeBeam 1.5 |
| Ideal User | Good for low usage and to test out VoIP; Free | Good hard phone replacement; added features |
| Prices | Free | \$33.75 |
| No. of Lines | 2 | 6 |
| Mute | Yes | Yes |
| Redial | Yes | Yes |
| Call Recording | No | Yes |
| Call Transfer | No | Yes |
| Do Not Disturb - DND | No | Yes |
| Personal Address Book | Yes | Yes |
| Import/Export Contacts | Yes | Yes |
| Auto Configure | No | Yes |

ABOUT COUNTERPATH

The CounterPath Multimedia Communicator (CMC) product suite is comprised of desktop applications which enable consumers or SOHO (Small Office/Home Office) users to make VoIP (Voice over IP) audio and video calls, send Instant Messages and manage their presence, all in an easy-to-use software application. The award-winning eyeBeam 1.5 softphone offers high-quality audio and a multitude of features presented in a familiar, dialpad-centric user interface.



SOFTPHONES